



PROCUREMENT COMMITTEE

Clifford J. Hurgin Municipal Center
1 School Street, Bethel, CT 06801 (203) 794-8514

MINUTES OF MEETING

Friday, July 27, 2012, -10:30 a.m.
Clifford J. Hurgin Municipal Center - Meeting Room "A"

PRESENT: Matthew Knickerbocker, First Selectman
Frank Ventrella, Purchasing Agent
Robert Kozlowski, Comptroller

Frank Ventrella called the Meeting to order at 10:30 a.m.

BID # 13-01: triple Combination Pumper – Stony Hill Fire Department

Opening of Bid

1 Bid was opened from:

- 1.) Pierce Manufacturing, Inc. one (1) Pierce Arrow XT Pumper Tanker
TOTAL BID PRICE: \$656,414.00

The committee reviewed the bid along with the payment options. There are (3)-payment options which each have a savings associated to them. See attached options.

Matthew Knickerbocker made a motion, which was seconded by Robert Kozlowski, to award Bid 13-01 to Pierce Manufacturing, Inc. for the total bid price of \$ 656,414.00. Vote, all in favor, motion unanimously approved.

As there was no further business to come before the Procurement Committee, Frank Ventrella made a motion, which was seconded by Robert Kozlowski, to adjourn the meeting at 10:40 a.m. Vote, all in favor, motion unanimously approved.

Respectfully submitted,

Frank N. Ventrella, Purchasing Agent

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TOWN OF BETHEL
TOWN CLERK

PROPOSAL FOR FURNISHING FIRE APPARATUS

July 27, 2012

Town of Bethel
Office of the Purchasing Agent
Bethel Municipal Center
1 School Street
Bethel, CT. 06801

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One (1) Pierce Arrow XT Pumper Tanker as per enclosed proposal - No Exceptions \$ 656,414.00

A chassis payment discount of (\$10,307.00) is available if the Town of Bethel pays \$343,549.00 for the chassis 90 days prior to final delivery.

Additional 100%, 75% and 50% Interest Discount Structures follow this page. Total \$ _____

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 210 working days after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Stony Hill Fire Department.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 90 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By: Michael Hanratty
AUTHORIZED SALES REPRESENTATIVE
Michael Hanratty



OUTPUT AREA:

Pierce Manufacturing Inc.
Prepayment Discount Calculation

TO: 800.678.0602
Mike H
Firematic
FROM: Laura (Kober) Luebke
DATE: 7/26/2012
CUSTOMER: Stony Hill

QUOTATION:

Contract	\$	656,414
Interest Discount		(13,830)
Chassis Discount		(10,307)
Aerial Discount		-
Other		-
Due with contract	\$	<u>632,277</u>

**NOTE: IF CUSTOMER WILL NOT BE PAYING WITH CONTRACT,
PLEASE NOTIFY ME, AS THIS QUOTE WILL HAVE TO BE
RECALCULATED.**

OUTPUT AREA:

Pierce Manufacturing Inc.
Prepayment Discount Calculation

TO: 800.678.0602
Mike H
Firematic
FROM: Laura (Kober) Luebke
DATE: 7/26/2012
CUSTOMER: Stony Hill

<u>QUOTATION:</u>	75% Prepay		
Contract		\$	656,414
Interest Discount			(9,042)
Chassis Discount			(10,307)
Aerial Discount			-
Other			-
		<u>\$</u>	<u>637,065</u>
Due with contract		\$	(492,311)
Due at Delivery			<u>144,754</u>

**NOTE: IF CUSTOMER WILL NOT BE PAYING WITH CONTRACT,
PLEASE NOTIFY ME, AS THIS QUOTE WILL HAVE TO BE
RECALCULATED.**

OUTPUT AREA:

Pierce Manufacturing Inc.
Prepayment Discount Calculation

TO: 800.678.0602
Mike H
Firematic
FROM: Laura (Kober) Luebke
DATE: 7/26/2012
CUSTOMER: Stony Hill

QUOTATION: 50% Prepay

Contract	\$	656,414
Interest Discount		(4,492)
Partial Chassis Discount		(9,847)
Aerial Discount		-
Other		-
	<u>\$</u>	<u>642,075</u>
Due with contract	<u>\$</u>	<u>(328,207)</u>
Due at Delivery		<u>313,868</u>

**NOTE: IF CUSTOMER WILL NOT BE PAYING WITH CONTRACT,
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RECALCULATED.**



PROCUREMENT COMMITTEE

Clifford J. Hurgin Municipal Center
1 School Street, Bethel, CT 06801 (203) 794-8514

MEMORANDUM

TO: Board of Selectmen
FROM: Procurement Committee
DATE: July 30, 2012
RE: Bid Award Recommendation

At our Special Meeting of July 27, 2012, the Procurement Committee of the Town of Bethel has recommended that the Board of Selectmen award the following bid:

BID # 13-01:

To award Bid # 13-01 to Pierce Manufacturing for the bid price of \$656,414.00 for the Triple Combination Pumper for the Stony Hill Fire Department.

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TOWN CLERK