



PROCUREMENT COMMITTEE

Clifford J. Hurgin Municipal Center
1 School Street, Bethel, CT 06801 (203) 794-8514

MINUTES OF MEETING

Friday, March 28, 2014, -10:00 a.m.
Clifford J. Hurgin Municipal Center - Meeting Room "A"

PRESENT: Robert Kozlowski, Comptroller
Frank Ventrella, Purchasing Agent

Absent: Matthew Knickerbocker, First Selectman

Frank Ventrella called the Meeting to order at 10:00 a.m.

Bid# 14-04 South Street Water Booster Pump Station

Consideration and review of recommendation from Andrew Morosky, Town Engineer, Director of Public Works and Wright-Pierce, Town's Engineering Consultant. Recommendation to the Public Utility Commission, if applicable.

After review of recommendation from Andrew Morosky, Town Engineer & Director of Public Works (see attached memo). Frank Ventrella made a motion, which was seconded by Robert Kozlowski, to Award Bid 14-04 to Xenelis Construction Company for the bid price of \$280,040.00 and forward the recommendation to the Public Utility Commission. Vote, all in favor, motion unanimously approved.

As there was no further business to come before the Procurement Committee, Frank Ventrella made a motion, which was seconded by Robert Kozlowski, to adjourn the meeting at 10:05 a.m. Vote, all in favor, motion unanimously approved.

Respectfully submitted,

Frank N. Ventrella, Purchasing Agent

RECEIVED

2014 MAR 28 A 11:38

TOWN OF BETHEL
TOWN CLERK



DEPARTMENT OF PUBLIC WORKS
Clifford J. Hurgin Municipal Center, 1 School Street, Bethel, CT 06801
Telephone (203) 794-8549 Fax (203) 794-8767

Memo

To: Matthew S. Knickerbocker, Chairman, Procurement Committee

From: Andrew Morosky, Town Engineer / Public Works Director

CC: File

Date: March 26, 2014

Re: Bid # 14-04 – South Street Pump Station
Recommendation of Award

I have reviewed the bids opened on March 17, 2014 and the bids have been analyzed by the Public Utility Commission (PUC)'s consultant for this project, Wright-Pierce. A copy of Wright-Pierce's review is attached to this memorandum.

Xenelis Construction Company, Inc. of Middlefield, Connecticut submitted the apparent low bid in the amount of \$280,040.

Based on my review of the bids and the analysis performed by Wright-Pierce, I suggest that the Procurement Committee recommend to the PUC that Xenelis Construction be awarded the work in the full amount of their bid, \$280,040.00.

Please let me know if you have any questions.

March 21, 2014
W-P Project No. 12750B

Mr. Andrew M. Morosky, P.E.
Public Works Director/Town Engineer
Town of Bethel
1 School Street
Bethel, CT 06801

Subject: South Street Pump Station Upgrade - Evaluation of Bids

Dear Andrew:

We have completed our review of the bids that were received on March 17, 2014 for the South Street Pump Station Upgrade project. This letter represents a summary of our findings.

Six bids were received and reviewed. A tabulation of the bids is attached. Xenelis Construction Company, Inc. of Middlefield, Connecticut submitted the apparent low bid in the amount of \$280,040 followed by Hawley Construction Corporation at \$297,900 and Rivco Construction, LLC at \$398,975. The highest bidder was McNamee Construction at \$535,875. Our Engineer's cost estimate was \$282,140 and it included 20% contractor's overhead and profit and 5% mobilization/demobilization cost.

We have contacted the Engineer or Owner on three projects recently completed by Xenelis Construction Company, Inc. The results of these reference checks were consistent and indicated that Xenelis Construction Company, Inc. is capable of performing a project of this nature. A copy of the reference check form is attached to this letter.

We have contacted Xenelis Construction Company, Inc.'s bank, Ion Bank. The bank reports that Xenelis Construction has been their valued customer since 2013 and maintains commercial deposit accounts with a moderate six-figure balance; the company has a moderate six-figure line of credit, which has a low-six figure balance as of March 19, 2014, and a term loan with a medium six figure outstanding balance. A copy of bank's reference letter is attached for your reference.

Based on the above, we are not aware of any reason why this contract should not be awarded to Xenelis Construction Co., Inc. as the lowest responsive and responsible bidder. We have contacted Mr. David Xenelis, Project Manager of Xenelis Construction Co., Inc. in order to confirm that their bid price

Andrew M. Morosky, P.E.
South Street Pump Station Upgrade - Evaluation of Bids



includes all aspects of the project, including major price items such as installation of factory-built water booster pump station and emergency generator, civil/site work, electrical site work, site grading, demolition of existing station and allowances for Connecticut Light and Power, Yankee Gas and SCADA connection. Mr. Xenelis confirmed their bid price at \$280,040. However, we cannot make any guarantee that Xenelis Construction Co., Inc. will perform the work within the bid price or in accordance with the Contract Documents.

If the Town of Bethel decides to proceed with the project based on the lowest responsive bid, the Town should issue a letter to Xenelis Construction Co., Inc. stating the Town's intention to award the contract. We are available to review the results of our bid evaluation with the Town as necessary. Feel free to call with any questions or if you need additional information.

Very truly yours,

WRIGHT-PIERCE

A handwritten signature in black ink, appearing to read 'Mariusz D. Jedrychowski'.

Mariusz D. Jedrychowski, P.E.
Project Manager

Enclosures

Town of Bethel, CT
 SOUTH STREET PUMP STATION UPGRADE
 BID TAB
 12750a
 3/17/2014



169 Main Street 700 Plaza Middletown, Middletown, CT USA 06457
 Tel: 860-343-8297 Fax: 860-343-9584

BID QUANTITIES			BIDDER'S NAME													
			Engineer's Estimate*		Xenelis Construction Co., Inc.		Hawley Construction Corp.		Riva Construction, LLC		John J. Brennan Construction Co., Inc.		Kovacs Construction Corporation		McNamee Construction Corporation	
Item	Qty.	UNIT	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID
BASE BID																
1		Lump Sum	\$18,000.00	\$18,000.00	\$15,000.00	\$15,000.00	\$19,655.00	\$19,655.00	\$150,000.00	\$150,000.00	\$13,500.00	\$13,500.00	\$21,000.00	\$21,000.00	\$4,755.00	\$4,755.00
2		Lump Sum	\$13,000.00	\$13,000.00	\$12,440.00	\$12,440.00	\$10,000.00	\$10,000.00	\$149,375.00	\$149,375.00	\$20,270.00	\$20,270.00	\$291,250.00	\$291,250.00	\$41,300.00	\$41,300.00
3		Lump Sum	\$57,500.00	\$57,500.00	\$50,000.00	\$50,000.00	\$28,000.00	\$28,000.00	\$60,000.00	\$60,000.00	\$40,000.00	\$40,000.00	\$18,000.00	\$18,000.00	\$42,000.00	\$42,000.00
4		C.Y.	\$20.00	\$20.00	\$20.00	\$20.00	\$15.00	\$15.00	\$20.00	\$20.00	\$17.00	\$17.00	\$20.00	\$20.00	\$20.00	\$20.00
5		C.Y.	\$20.00	\$1,000.00	\$20.00	\$1,000.00	\$11.50	\$155.70	\$20.00	\$1,000.00	\$18.00	\$900.00	\$20.00	\$1,000.00	\$20.00	\$1,000.00
6		Lump Sum	\$8,000.00	\$8,000.00	\$15,000.00	\$15,000.00	\$1,000.00	\$1,000.00	\$20,000.00	\$20,000.00	\$17,625.00	\$17,625.00	\$15,000.00	\$15,000.00	\$0,000.00	\$0,000.00
7		Allowance	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
8		Allowance	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00
9		Allowance	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
TOTAL BID AMOUNT ITEMS (1 THROUGH 9)			-	\$282,140.00	-	\$280,040.00	-	\$297,900.00	-	\$398,975.00	-	\$403,485.00	-	\$474,900.00	-	\$535,875.00

* - Engineer's Estimate with Contingencies

South Street Pump Station Upgrade
Xenelis Construction Company, Inc.
References Check by Wright-Pierce
March 21, 2014

Client: Metropolitan District Commission, Hartford, CT
Contact: Scott Nell, Project Manager, 860.278.7850
Collinsville Dam Access Road, Collinsville, CT
Start Date: 7/2013
Complete Date: 12/2013
Contract Value: \$223,600.00
Work by Xenelis: 100%

1. How were the contractor and superintendent to work with?

Fine. No issues.

2. Any problems?

No problems throughout the construction period.

3. Years worked with contractor?

5 to 6 Years.

4. What portions of the project did the contractor perform and what portions were subcontracted?

Fencing.

5. Any reservations about using the contractor or any key individuals?

No.

6. Record of change orders, how many contractor initiated versus owner initiated?

A few change orders on small issues.

7. Any litigation?

No.

8. Safety program?

Yes.

9. Quality of work performed?

Good.

10. Who were the major subcontractors for the various trades?

No.

11. Problems with any specific subcontractor and or material suppliers?

No.

12. Any problems with paying subcontractors or suppliers on time?

No.

13. Was the contractor able to meet the schedules?

Yes.

14. Was final cleanup at the site acceptable?

Yes.

15. Were punch list items addressed in a timely manner?

Yes.

Client: Millenium Builders, Rocky Hill, CT
Contact: Peter Carey, Project Manager 860.571.0555
Manchester Landfill/Thrull Road
Start Date: 8/2012
Complete Date: 5/2013
Contract Value: \$449,196.00

1. How were the contractor and superintendent to work with?

Good

2. Any problems?

No.

3. Years worked with contractor?

5 Years

4. What portions of the project did the contractor perform and what portions were subcontracted?

No.

5. Any reservations about using the contractor or any key individuals?

No.

6. Record of change orders, how many contractor initiated versus owner initiated?

No.

7. Any litigation?

No.

8. Safety program?

No.

9. Quality of work performed?

Good quality

10. Who were the major subcontractors for the various trades?

No.

11. Problems with any specific subcontractor and or material suppliers?

No.

12. Any problems with paying subcontractors or suppliers on time?

No.

13. Was the contractor able to meet the schedules?

Yes.

14. Was final cleanup at the site acceptable?

Yes.

15. Were punch list items addressed in a timely manner?

Yes.

Client: Regional Water Authority

Contact: Larry Marcik, 203.401.6709

Wepawaug Dam Reconstruction, North Branford, CT

Start Date: 4/2013

Complete Date: 10/2013

Contract Value: \$120,152.00

Work by Xenelis: 100%

1. How were the contractor and superintendent to work with?

Good.

2. Any problems?

No, problems.

3. Years worked with contractor?

10 years on different projects for the Regional Water Authority.

4. What portions of the project did the contractor perform and what portions were subcontracted?

Specific excavation work was subcontracted

5. Any reservations about using the contractor or any key individuals?

No.

6. Record of change orders, how many contractor initiated versus owner initiated?

One change order regarding concrete amounts but they were reasonable with accepting the proposed price.

7. Any litigation?

No.

8. Safety program?

No issues.

9. Quality of work performed?

Good.

10. Who were the major subcontractors for the various trades?

No.

11. Problems with any specific subcontractor and or material suppliers?

No.

12. Any problems with paying subcontractors or suppliers on time?

No.

13. Was the contractor able to meet the schedules?

Yes.

14. Was final cleanup at the site acceptable?

Yes.

15. Were punch list items addressed in a timely manner?

Yes.

ion BANK

Phone 203-720-4106 Fax 203-720-5494

To	Brian Messner	Fax No.	860-343-9504
Company Name	Wright-Pierce	Date Rec'd	03/19/2014
Company Address	169 Main St Middletown Ct	Date Completed	03/19/2014
From	Patty Scott	Title	Quality Control Rep
Customer Name	Xenelis Construction Co Inc		
Customer Address	30 Old Indian Trail Middlefield Ct		

DDA Number		Opened	
Average Balance	Low 1-1.9		Nominal
	Moderate 2-3.9		3 Figures
	Medium 4-6.9		4 Figures
	High 7-9.9		5 Figures
			6 Figures
Handled	Satisfactory		
	Some Overdrafts		
	Unsatisfactory		

Loan(s)		Opened	01/07/2014
Loan Type	Line of Credit	Maturity	On Demand
High Credit	Low 1-1.9		Nominal
	Moderate 2-3.9	X	3 Figures
	Medium 4-6.9		4 Figures
	High 7-9.9		5 Figures
			6 Figures
Balance	Low 1-1.9		Nominal
	Moderate 2-3.9	X	3 Figures
	Medium 4-6.9		4 Figures
	High 7-9.9		5 Figures
			6 Figures
Handled	Satisfactory	X	
	Some Late Payments		
	Unsatisfactory		
Security	Mortgage	X	Auto
	Land		Blanket UCC-1
Guarantor(s)			

Nicholas C Xenelis

Comments	