



PROCUREMENT COMMITTEE

Clifford J. Hurgin Municipal Center
1 School Street, Bethel, CT 06801 (203) 794-8514

MINUTES OF MEETING

Friday, August 29, 2014, -10:00 a.m.
Clifford J. Hurgin Municipal Center - Meeting Room "A"

PRESENT: Matthew Knickerbocker, First Selectman
Frank Ventrella, Purchasing Agent
Robert Kozlowski, Comptroller

Frank Ventrella called the Meeting to order at 10:00 a.m.

BID # 15-01: triple Combination Pumper – Stony Hill Fire Department

Opening of Bid

1 Bid was opened from:

1.) Sutphen Corporation: (1) Sutphen Heavy Duty Pumper
TOTAL BID PRICE: \$665,384.00

The committee reviewed the bid along with the payment options. There are (4)-payment options which each have a savings associated to them. See attached options.

Matthew Knickerbocker made a motion, which was seconded by Robert Kozlowski, to forward the Bid to the Bethel Volunteer Fire Department for review and evaluation and forward their recommendation back to the Procurement Committee. Vote, all in favor, motion unanimously approved.

As there was no further business to come before the Procurement Committee, Frank Ventrella made a motion, which was seconded by Matthew Knickerbocker, to adjourn the meeting at 10:10 a.m. Vote, all in favor, motion unanimously approved.

Respectfully submitted,

Frank N. Ventrella, Purchasing Agent

RECEIVED

2014 AUG 29 A 11:30

TOWN OF BETHEL
TOWN CLERK



SUTPHEN

FAMILY OWNED
SINCE 1890

To : Town of Bethel, CT
1 School Street
Bethel, CT 06801

Re : Rescue Pumper Bid 15-01

Date: August 26th, 2014

FOR YOUR REVIEW:

We hereby propose and agree to furnish the following fire fighting apparatus upon your acceptance of this proposal:

**One or more Sutphen Heavy Duty Rescue Pumper, Complete and Delivered
FOB Bethel, CT for the Total Sum of**

..... **\$ 665,384.00 Ea.**

This proposal includes the following equipment:

Complete fire hose package..... \$ 25,800.00 Ea.

Hurst hydraulic power unit.....\$ 8295.00 Ea.

Command Light, light tower\$ 23,015.00 Ea.

**A prepayment discount schedule is provided below if the Town desires to make a
down payment. The Sutphen Corporation will then provided a discount based on
the level of contribution.**

| | Total Discounts* | Payment Due | Final Selling Price |
|-------------------------------|-----------------------------|--------------------|--------------------------------|
| Figures for 25% down payment | \$ 6,488.00 | \$ 164,724.00 | \$ 658,896.00 |
| Figures for 50% down payment | \$ 11,017.91 | \$ 329,448.00 | \$ 654,366.09 |
| Figures for 75% down payment | \$ 15,547.82 | \$ 494,172.00 | \$ 649,836.18 |
| Figures for 100% down payment | \$ 20,077.73 | \$ 645,306.27 | \$ 645,306.27 |

The proposed apparatus will be manufactured completely in accordance to our proposal, and will be delivered 10-12 months after approval of contract.

This delivery schedule is subject to delays from all causes beyond our control.

Unless accepted within 60 days, the right is reserved to withdraw this proposal.

Sutphen Corporation
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6450 Eiterman Road • Dublin, OH 43016-8711
Tel 614 889-1005 • Toll Free 800 848-5860 • Fax 614 889-0874